

Master of Ceremonies

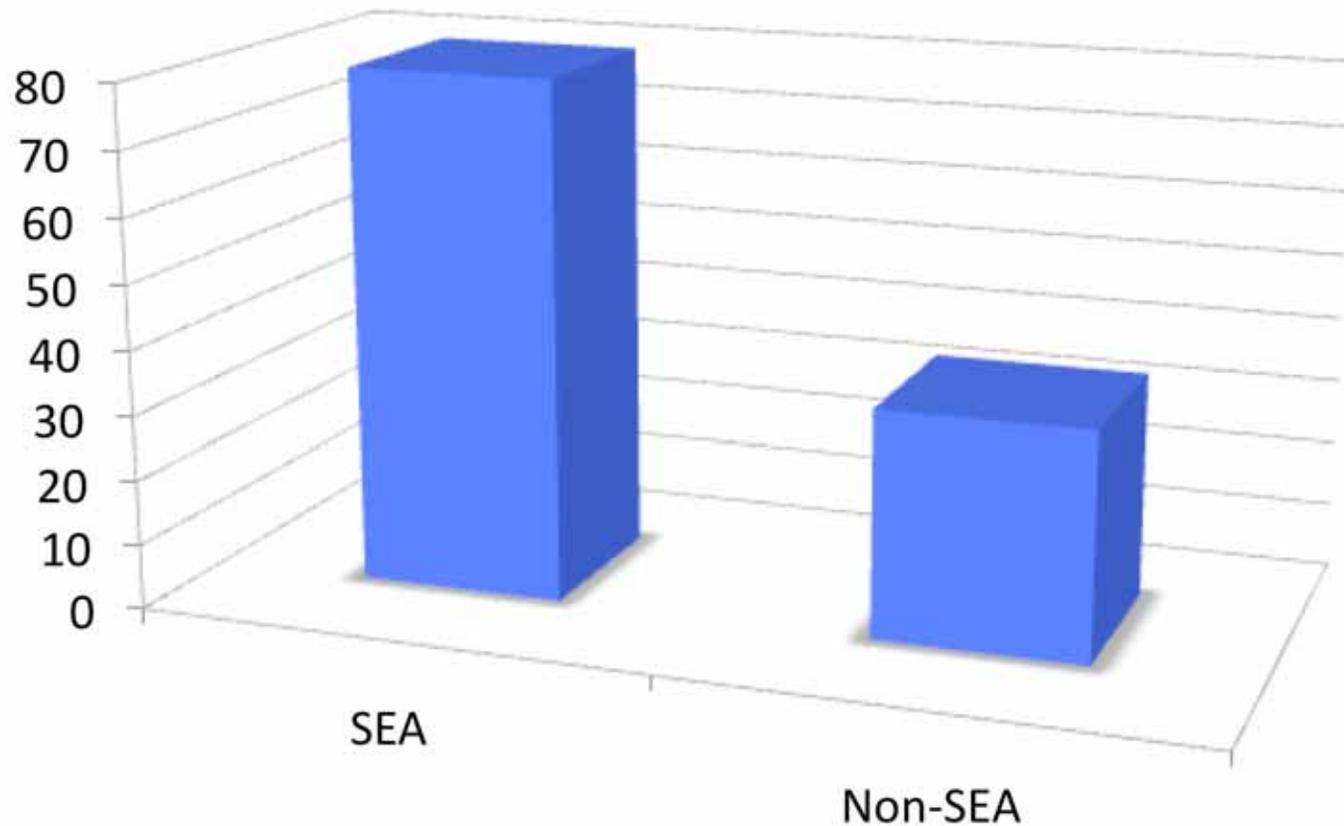


Mickey Wiebe

Executive Director, Supplier Excellence Alliance

**”Capturing Market Share in a
Shrinking Industry ”**

80% of SEA Suppliers are UP!



Survey comparison of supplier results for 2011 vs. 2010

Why?

Highly mature and disciplined...

- leadership system
- process management system
- continuous improvement system
- lean implementation system
- workforce development system

“The best executive is the one who has sense enough to pick good men to do what he wants done, and self-restraint enough to keep from meddling with them while they do it.”

– Theodore Roosevelt

“An empowered organization is one in which individuals have the knowledge, skill, desire, and opportunity to personally succeed in a way that leads to collective organizational success.”

– Stephen Covey

“People will work hard when they are given the freedom to do the job the way they think it should be done, when they [can] treat customers the way they like to be treated. When you start taking away their incentive and start giving them rules, boom, you’ve killed their creativity.”

– Jim Nordstrom



WELCOME!

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Conference Highlights

- Supplier Keynotes
- TEAM Presentation
- SAC Chairman's Keynote
- Customer Keynotes

Conference Guidelines

- Please keep **cell phones** and **PDA's off** during the conference
- Please **show respect** for presenters by giving them your attention and **asking questions**
- Please come back **on time** from breaks and lunch
- **Blue Buttons** - individuals wearing a blue button/dot can help you with question/logistics and are able to answer questions about SEA

SPECIAL ACKNOWLEDGEMENT

SPECIAL COMMEMORATIVE AWARD



Marzel Neckien

President, W Machine Works

Vice Chair, Supplier Advisory Council, SEA

Marzel has more than a dozen years experience in Aerospace and Defense manufacturing. Marzel's lean journey began 5 years ago and his pursuit for perfection continues today, with an emphasis on process maturity. He attended Cal State University, Northridge where he obtained a BS in Finance and an MBA.

